

## **Historic, Archive Document**

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*New Year's Price List 1945*

# GATES FAMOUS CACTUS GARDENS

CORONA, CALIFORNIA

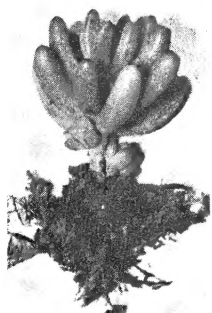
(Formerly of Anaheim, California)

WHOLESALE ONLY

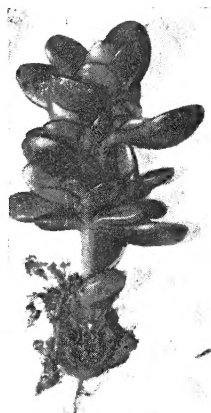
Member California Cactus Growers Association

*California's Largest Cactus and  
Succulent Nursery*

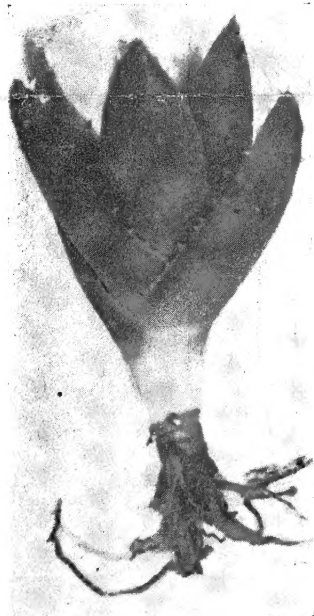
Midway Between the Desert  
and the Sea



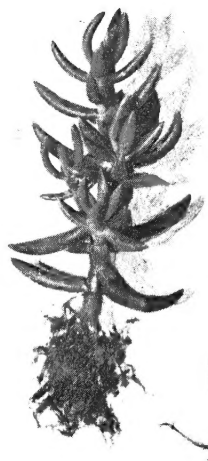
S. Pachyphyllum



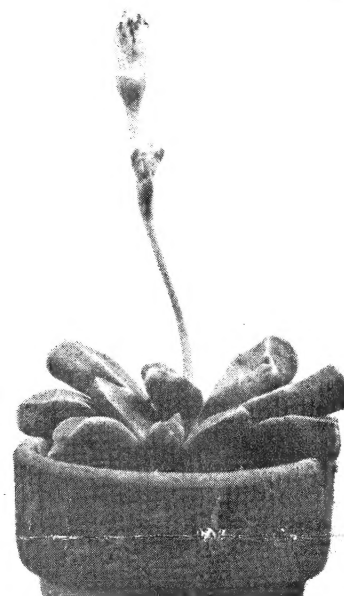
C. Hybrid No. 1



Aloe Nobilis



C. Tetragona



Rhombiphyllum romboideum

## OUR GUARANTEE

We guarantee satisfaction. If upon opening a shipment, a customer feels that we have not sent good quality and fair value, the entire shipment or unsatisfactory portion should be returned to us at once by express collect. We will refund purchase price and money paid by customer for transportation.

## TRANSIT LOSSES

We prepare and pack our plants with such care they should arrive safely at any time of the year. Claims for losses arising from freezing, heating or delay are matters that must be settled between the customer and the transporting agency.

## TERMS

Cash or Railway Express C.O.D. only. F.O.B. Corona.  
Minimum: Ten plants of a kind, one hundred plants to a shipment. Orders for less will not be accepted.

## DISCOUNTS

25 or more plants take the 100 rate. Full count must be ordered to receive the 500 and 1000 rates. Orders made up of items at the 10 or 100 rates take the following discounts: orders totaling 500 plants or more, 25c per 100; totaling 1000 or more, 50c per 100.

## LABELING

We label free with printed labels when requested. BUT ONLY WHEN REQUESTED.

## PACKING

We pack free by a light and secure system which we believe is the best in use. Plants are packed bare root. We do not ship planted pots or dishes.

## SUBSTITUTIONS

Unless instructed, we use our judgment in the case of short items.

WE ARE WHOLESALE ONLY

# LETTING OFF STEAM!

Did you ever see that big engine sitting at the head of a sleek train before the depot, all ready to start on that swift journey across country? The engineer's head was sticking out the cab window and the fireman had his fire glowing bright. The steam was right up to the border line and every little bit the pressure would go over the line and the steam would pop off. Well, that's just like the Boss out here. He's finished his fifteenth year in the cactus and succulent business, and it was a decidedly better year than any year before. He's all set to start off on a bigger and better year, so he will take this space to blow off a little steam.

He says we planted a lot of fine propagating stock last year out in the north and the south fields, and it looks as though that stock is going to make a great big addition to this year's supply. Also he says along about the first of March, that's when all danger of frost is past, but so early that a great many of you will still be shoveling snow out of the path, he's going to set the whole crew to planting more propagating stock. He anticipates a much greater production this year, so if you have not been satisfied with the supply, quality or service from other sources, send him your orders this year. If you have been satisfied with the other fellow, stay with him, because the Boss says we are not the only good cactus growers.

At present the Boss has a lot of the crew busy transplanting hundreds of thousands of *Pleiospilos*, *Faucaria*, *Gasteria* and *Aloe* seedlings out of the seed flats. They'll grow here in the winter time without heat, so planting them gives something to do now when lots of other things will not grow, and it will give lots of these to ship next fall and winter.

Our aim has been and will continue to be the growing of the most useful kinds in ample supply and of the best quality. Since this is a business employing more than a score of steady workers, and is not a backyard plaything operated by a family, our price scales are based upon the study of cost experience. We sell very, very little through brokers. Our combined personal wages and net profits are far below a broker's selling fee.

Our list of varieties is not so big as it used to be for several reasons. For one thing we cannot grow everything that might be asked for in adequate quantity to supply a wholesale market that may and does ask for items in hundred thousand lots. Another reason is that we are continually selecting the best and discarding the rest. You will note that we list very few of the quick growing or weedy types, or those that are only good for a brief season.

At different times of the year there are certain things that are prime as to size and quality, so are best buys. Among such items at present is our stock of *Pleiospilos*, the African Living Rocks, which is the best crop of these we ever saw. In the Tiger Jaws there is extra good value in the *Faucaria bosscheana* type. We have carefully tended a big batch of *Gasteria* seedlings for more than a year. Now a lot of perfect ones are ready to ship. We have a fine lot of the dwarf Mexican Tree Cactus, *Opuntia vilis*, well branched and in a nice size. We are one of the few firms that attempt to list the approximate sizes of the stock we offer. We do not expect anybody to buy a pig in a poke.

By the way, if there is anything in our line that you have not been able to get in adequate supply, let us know. We might be able to grow it. We urge all those who expect to use large quantities to order just as soon as possible for next summer and fall delivery. We expect this to be another year of heavy demand and short supply.

Everybody at our place wishes a Happy New Year to everybody at your place. May 1945 be the Year of Victory both in the East and the West.

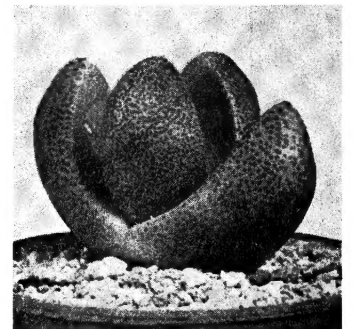
P. S.—Some brass collar celebrated the third anniversary of Pearl Harbor by letting a Jap come back to live in Los Angeles. Even if they all come back before you get this, we give you our pledge that we will not ship you any plants grown by Japs.



*Mesem agninum*



*Faucaria bosscheana*



*Pleiospilos Bolusii*

## GROUP "A"

### CACTUS

\$ .55 per 10. \$4.50 per 100, \$20.00 per 500, \$35.00 per 1,000

Cactus Dog Tails. *Harrisias*, *Cleistocactus*, *Eriocereus* and similar suitable types grown especially for use as animal tails. Assorted seedlings and rooted cuts. 2-3" high.

*Cereus peruvianus*. SOLD OUT.

*Chamaecereus sylvestrii*. Peanut Cactus. 2-3" RC.

*Harrisia eriophora*. Columnar plants of quite similar proportions as the well known *Cereus peruvianus*. Yellow green bodies with fluted ribs. 1½-3" S.

*Opuntia boxing glove*. SOLD OUT.

*Opuntia cylindrica*. Emerald Idol. Green, columnar. 2-3" RC.

*Opuntia microdasys* Bunny Ears. Rooted pads. SOLD OUT.

*Opuntia microdasys* miniature. Specially grown small pads for miniature work. 1½-2½".

*Opuntia microdasys* buds. Yellow Indian Bonnet. These are rooted fruits that bear from one to six little ears on their crowns. Tiny spicules are yellow. 2-3" RC.

*Opuntia monacantha*. Irish Mittens. Oval, smooth, glossy green pads that are usually spineless. 2-3" RC.

*Opuntia monacantha* buds. Green Indian Bonnets. Rooted fruits with one to six spineless green pads. 2-3" RC.

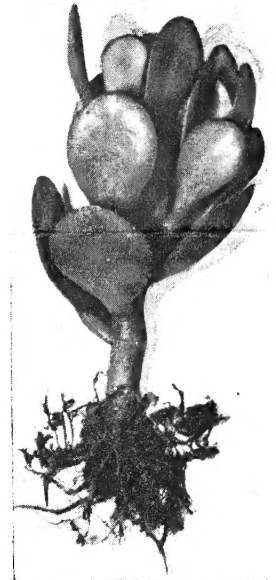
*Opuntia schickendantzii*. Mule ears. More slender green pads bearing very short brown spines. 2-4" RC.

*Opuntia schickendantzii* buds. Spiny Indian Bonnets. Rooted fruits with very short brown spines on the ears. 2-3" RC.

*Opuntia vilis*. Dwarf Tree Cactus. Bushy branched little trees that are very useful. 2-3" RC.



*Opuntia Vilis*



*C. Argentea*

### SUCCULENTS

*Aloe africana*. A popular red toothed Plant. Supply very limited. 2-3" S.

*Aloe ferox*. Erect, thick, blue-gray leaves bearing reddish teeth. Supply very limited. 1½-2½" S.

*Aloe Humilis brevifolia*. SOLD OUT.

*Aloe humilis globosa* (Incurva). Crocodile Aloe. A small aloe with short, incurved, gray-green leaves. One of the best sellers. Supply limited. 1½-2" R.C.

*Aloe mitriformis*. A dark green, thick leaved plant. Very good. Supply limited. 1½-2½" S.

*Aloe nobilis*. SOLD OUT.

*Crassula argentea*. Known as *Crassula arborescens* or Jade plant in the nursery trade. Nicely colored, with red edges. The thick leaves turn deep, glossy green in heavy shade. Branched 3-4" RC.

*Crassula hybrid* No. 1. Fawn Ears. Branched habit with small, thick, reddish leaves. 2-3" RC.

*Crassula hybrid* No. 2. Teaspoon. Medium sized, spoon shaped thin leaves of a reddish bronze tint. 2-3" RC.

*Crassula tetragona*. Oriental Pine. Tiny branching trees with leaves arranged in four rows. 2-4".

*Echeveria elegans*. White Gem. Compact rosettes of powdered compact leaves. 1½-2½" RC.

*Echeveria gilva* (simulans). Wax Rosettes. Yellow green tinted with reddish brown. 1½-2½" RC.

*Echeveria multicaulis*. Copper Rose. Tall branching with broad, richly colored glossy rosettes on the branch tips. 1½-2½" RC.

*Faucaria bosscheana*. With narrower leaves and fewer teeth than the regular Tiger Jaw. 1½-2" S.

*Faucaria tigrina*. The ever popular Tiger Jaw. Rosettes of queerly toothed leaves bearing yellow flowers in the fall. 1½-2" S.

## GROUP "A" Continued

*Gasteria* hybrids. Duck Wings, Bow Tie, Ox Tongue. Thick leaves arranged in opposition. We have a fine crop coming on. Our stock is free from the black spot that often is found on plants from the coastal area. 1½-2½".

*Kalanchoe marmorata*. Pen wiper Plant. Large blue leaves with irregular brown and purple spots. 2-3".

*Kalanchoe somaliensis*. Jack Frost's Paint Brush. Broad blue gray leaves highly tinted with pink to orange shadings. 2-3" RC.

*Mesem agninum*. A fleshy leaved Tiger Jaw type without teeth. 1½-2½" RC.

*Pleiospilos bolusii*. African Living Rock. Very fat, stone-like leaves arranged in opposite pairs. 1½-2" S.

*Pleiospilos nelii*. Cleft Stone. A more globular and compact species. 1½-1½" S.

*Portulacara afra*. Elephant Bush. Stiff reddish stems bearing small green leaves. Very useful to give height. 3-4" RC.

*Portulacara afra variegata*. Rainbow Bush. Beautifully tinted in red, yellow, white and green. 2-3" RC.

*Rhombophyllum romboidum*. Flat rosettes of irregular toothless leaves in the Tiger Jaw group. 1½-2½" RC.

*Sedum guatemalense*. Christmas Cheer. Erect with fat bean shaped leaves often highly tinted with red. 2-3" RC.

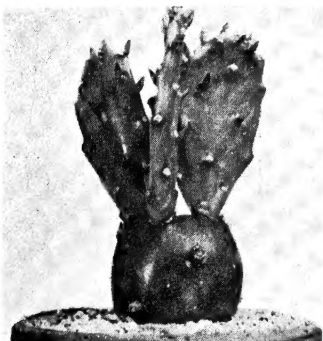
*Sedum pachyphyllum*. Jelly beans. Erect with fat blue-green leaves bearing red tips. 2-3" RC.

*Sedum praelatum* crest. Fan Dancer's Plant. Broad green fans topped with a ruffle of tinted small leaves. 2-3" RC.

*Sempervivum calcareum*. Silver gray rosettes with rich brown tips. 1-1½" RC.

*Sempervivum tectorum*. House Leek. Clustering green rosettes, brown tipped. 1½-2" RC.

*Stapelia hirsuta* hybrids. Hairy Star Fish Flower. Angled columnar plants branching from the base. 2-3" S.



*Opuntia Monacantha Bud*



*F. tigrina*

## GROUP "B"

### CACTUS

\$ .70 per 10,    \$6.00 per 100,    \$27.50 per 500,    \$50.00 per 1,000.

Cactus dog tails. Slender kinds suitable for tails in larger animal pottery containers. 3-6" S & RC.

Mammillarias assorted. Mostly in the globular types, named if requested. 1-1½" S.

Mammillaria bocasana. Powder Puff Ball. Globular, covered with white silky hair. 1-1½" S.

Mammillaria dolichocentra. Ruby Dumpling. Globular with short brown spines. 1-1½" S.

Mammillaria durispina. Also of the Ruby Dumpling group, so-called because of the red flowers that come on larger plants. Very short, stiff, brown spines. 1-1½" S.

Opuntia schickendantzii. Mule ears. Larger cuts. 3-5".

Opuntia vilis. Dwarf Tree Cactus. 3-5" branched RC.

### SUCCULENTS

Crassula argentea. Crassula arborescens or Jade Plant. Larger 3-5" RC.

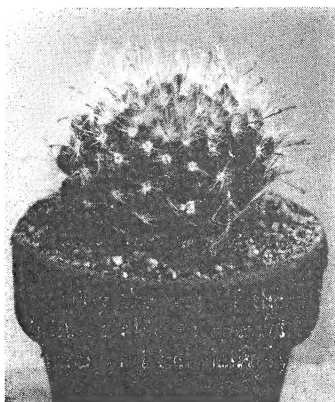
Crassula tetragona. 4-6" little trees.

Gasteria hybrids. 2-3½" RC.

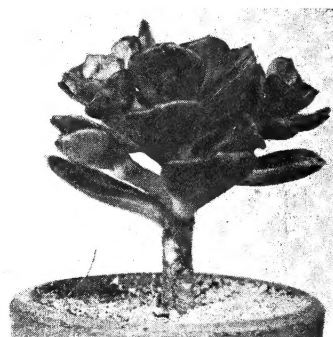
Haworthia cymbiformis. Sculptured Jade. Thick leaves with translucent windows, arranged in rosettes. 1½-2" P.

Haworthia margaritifera. Wart Plant, Hart's Tongue. Rosettes of long tapering leaves dotted with white granules.

Stapelia gigantea. Heavily angled, columnar cuttings that will branch and bear immense star shaped flowers in the fall. 3-5" RC.



Mammillaria Bocasana



Echeveria Multicaulis

## GROUP "C"

\$1.10 per 10,    \$9.50 per 100,    \$42.50 per 500,    \$75.00 per 1,000

Assortments only at present.

## GROUP "D"

\$1.40 per 10,    \$12.00 per 100,    \$55 per 500,    \$100 per 1,000.

Astrophytum myricistigma. The true Bishop's Cap. Spineless plants covered with white dots. 1-1½" S.

Astrophytum ornatum. Ornamented Bishop's Cap. Deeply angled, white dotted body bearing attractive yellow spines. 1-1½" S.

Cephalocereus senilis. Mexican Old Man Cactus. Heavy columnar with long white hair. 1-1½" S.

Mammillaria bocasana. Powder Puff Cactus. Beautiful plants in a larger size. Supply limited. 1½-2" S.

Opuntia ramosissima. The dwarf California tree cactus. Well branched and beautifully tinted. 4-6" RC.

### ASSORTMENTS

Assortments of the plants in the various groups plus such other kinds as we may have in their respective price ranges will be made up at the same prices upon request. We have a number of items in too small quantities to list separately.